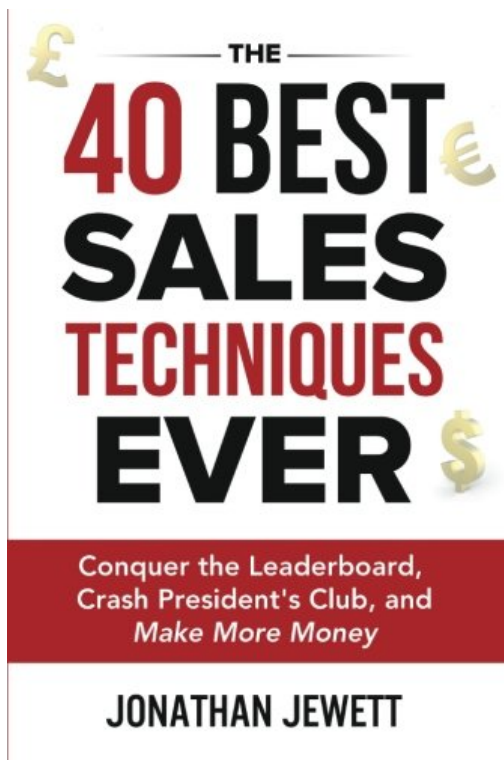


Ebook Download The 40 Best Sales Techniques Ever: Conquer the Leaderboard, Crash President's Club, and Make More Money Read Online



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Book Synopsis

To succeed in sales, you don't need another rah-rah self-help book or boring sales theories. You need the secrets of a sales professional who's spent more than 20 years in the trenches and on the front lines of sales. The 40 Best Sales Techniques Ever is filled with the high-powered skills, secrets, and tips that top earners use to beat their quota and make more money. These techniques are field-tested and proven to work. Author Jonathan Jewett developed these 40 techniques over a career selling enterprise software to the Fortune 500. Each technique is 100% actionable and ready to be used immediately to improve your sales results. Whether you're a salesperson or a sales leader responsible for results, The 40 Best is your ticket to a more robust pipeline, greater revenue, higher close rates, bigger commissions, and career success. You'll learn the details of each technique along with step-by-step guides to help you prepare and execute. You'll learn how to: Close the big deals you've always dreamed about Fill your pipeline with qualified opportunities to avoid sales slumps Sell more to your existing customers Design better offers that prompt customers to action Build a robust pipeline without making a single cold call Increase productivity and make every day count Design compelling messages that will double your response rate Work at the executive level where decisions are made Bring buyers to you by becoming an industry thought leader Improve your speaking and presentation skills And so much more! Once you start applying The 40 Best in your daily activities, you'll be making more money sooner than you ever thought possible. There's never been a more thorough and insightful guide to becoming a top sales producer than The 40 Best Sales Techniques Ever. You owe it to yourself to read this book and learn how to sell with intelligence and creativity. It will transform your career!